



How to Design & Implement Social
Change Strategies for Oral Health
Network Support Team (NeST)



The NeST Team

- **Matt Bond**, Director of Network Strategy
- **Fatima Morales-Clark**, Relationships Manager
- **Grace Linn**, Communications Manager
- **Kate Schechter**, Operations Manager
- **Frances Walsh**, Implementation Manager

Objectives

- Understand how **systems thinking** is critical to designing effective **social change strategies**
- Identify **leadership skills and tools** to use in system and social change efforts
- Discover the **steps to take** to design and implement social change strategies
- Describe **local contexts** in order to develop effective policy change and advocacy efforts



ORAL
HEALTH
FOR ALL
2020SM

NEVER DOUBT

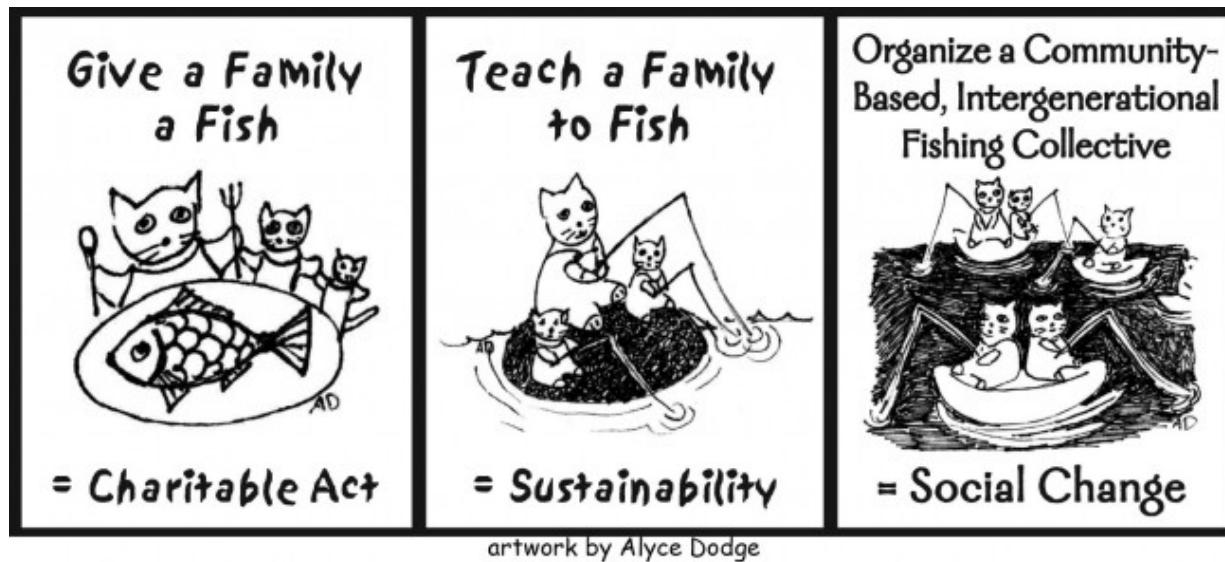
THAT A SMALL GROUP
OF THOUGHTFUL,
COMMITTED CITIZENS
CAN CHANGE THE
WORLD.

INDEED, IT IS THE ONLY THING THAT EVER HAS.
-MARGARET MEAD

A Social Change Story



Social Change



A change in the way a society is organized through its social structure, the beliefs or practices of the people who live in that society, and/or the institutions of that society.



Systems Change



If a factory is torn down but the rationality which produced it is left standing, then that rationality will simply produce another factory. If a revolution destroys a government, but the systemic patterns of thought that produced that government are left intact, then those patterns will reproduce themselves.... There's so much talk about the system. And so little understanding.

*-Robert Pirsig,
Zen and the Art of
Motorcycle Maintenance*



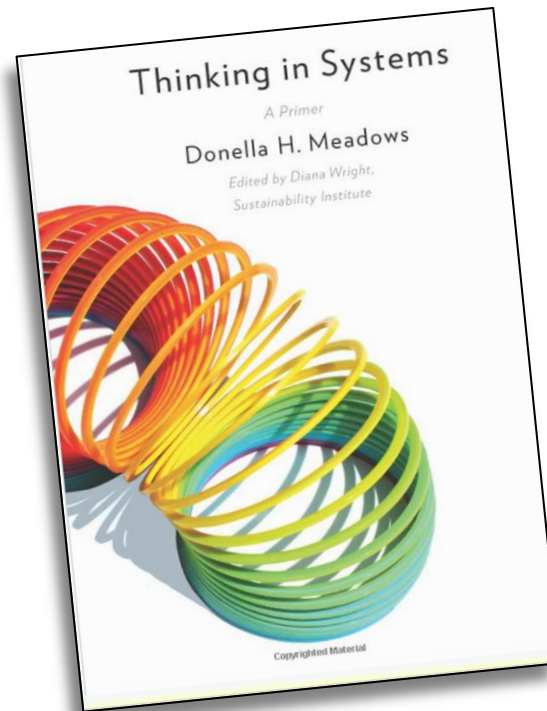
Wicked Problems

A wicked problem is a social or cultural problem that is difficult or impossible to solve for as many as four reasons:

1. Incomplete or contradictory knowledge
2. The number of people and opinions involved
3. The large economic burden
4. Interconnected nature of these problems with other problems

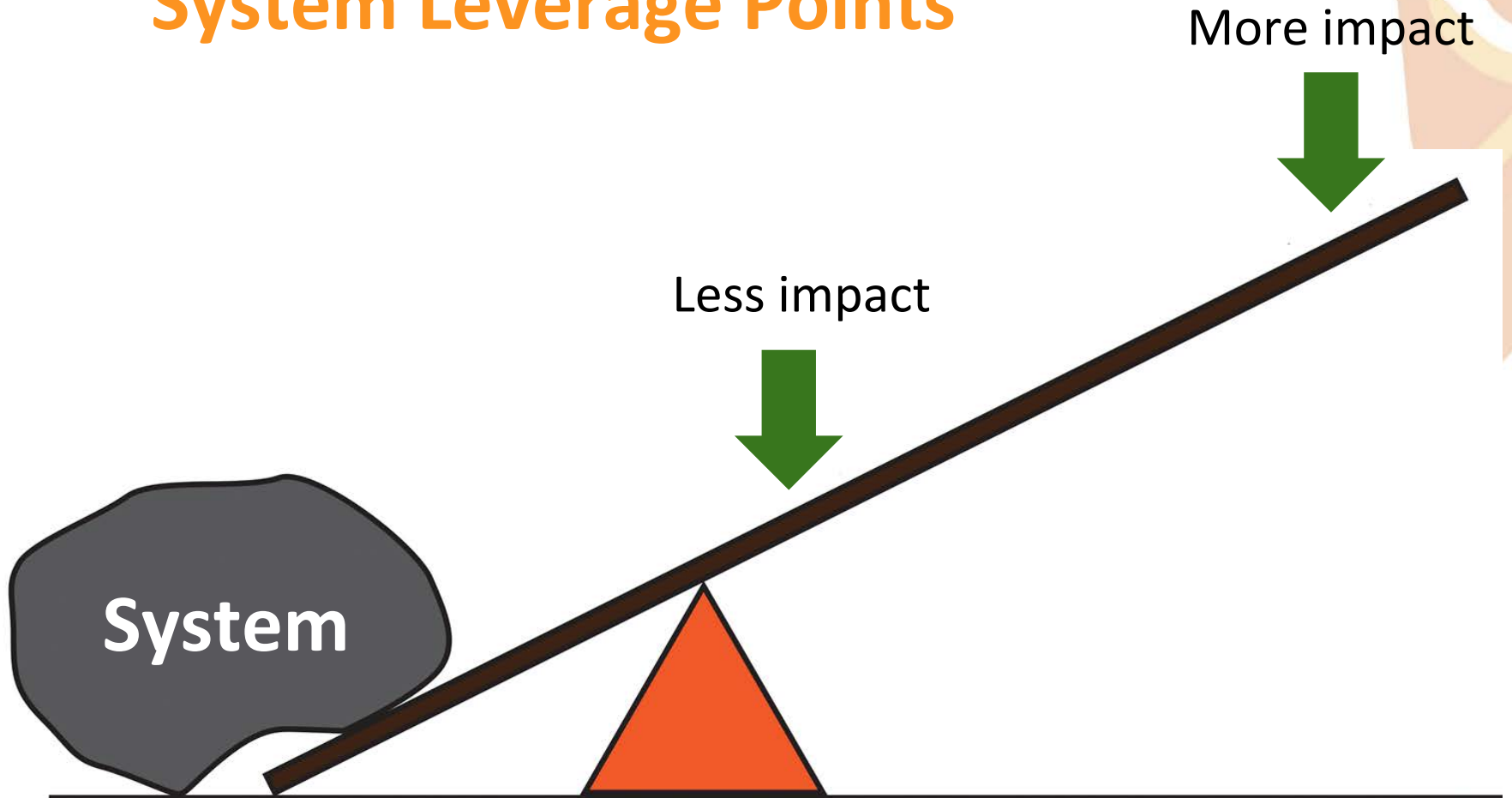
Systems Thinking

- Stocks
- Flows
- Feedback loops



- Purpose
- Relationships
- Elements

System Leverage Points



A Systems Change Activity!

- The system contains these elements:
 - Water beads
 - 1 spoon
 - 1 fork
 - 1 block
 - 3 marbles
 - Coins
- See the instructions sheet for information about jobs and roles.

Social Change Worksheet

Complete the WORKSHEET section on System Change

HOW TO DESIGN & IMPLEMENT SOCIAL CHANGE STRATEGIES FOR ORAL HEALTH WORKSHEET

Steps for Designing & Implementing Social Change Strategies

Which best describes your network?
 Connectivity (helping people meet each other, increase info sharing)
 Alignment (helping people explore shared identity and value propositions)
 Action/production (helping people plan and implement collaborative efforts)

Are you engaged in any of these system change efforts? (check all that apply)

<input type="checkbox"/> Redefining purpose <input type="checkbox"/> Changing relationships <input type="checkbox"/> Resourcing the elements <input type="checkbox"/> Adjusting flows <input type="checkbox"/> Designing feedback loops	<input type="checkbox"/> Understanding purpose <input type="checkbox"/> Navigating relationships <input type="checkbox"/> Resourcing the elements <input type="checkbox"/> Monitoring flows <input type="checkbox"/> Designing feedback loops
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YES!

Your Network Approach should include:
• Power of the collective
• Rapid deployment of innovation
• Knowledge and resource sharing

YES!

Your Targeted Approach should include:
• Collaborative/coordinated action
• Shared resources and knowledge
• Structure appropriate to the problem
• Efficiency and effectiveness
• Innovation

Systems Change

Systems thinking [is] a way of thinking about, and a language for describing and understanding complex social problems. This helps us to see how to achieve social change more effectively, and how to more strategically interact with complex processes, in nature or in society.

What system do you want to work on?
Purpose:
Elements:
Relationships between elements:
Stops:
Flow:
Feedback loops:

What are the components of that system?
What is the primary social change that you want to address with your work?

Leadership in Social Change

WHERE ARE WE NOW? → PATHWAY TO ACTION → WHERE DO WE WANT TO BE?

Local Context

What kind of policy impacts your work, and why is it needed?

What policy levers will you "push"?

- Budgetary
- Regulatory
- Mandate new legislation

How will you get there, what tools can you use?



Leadership in Social Change

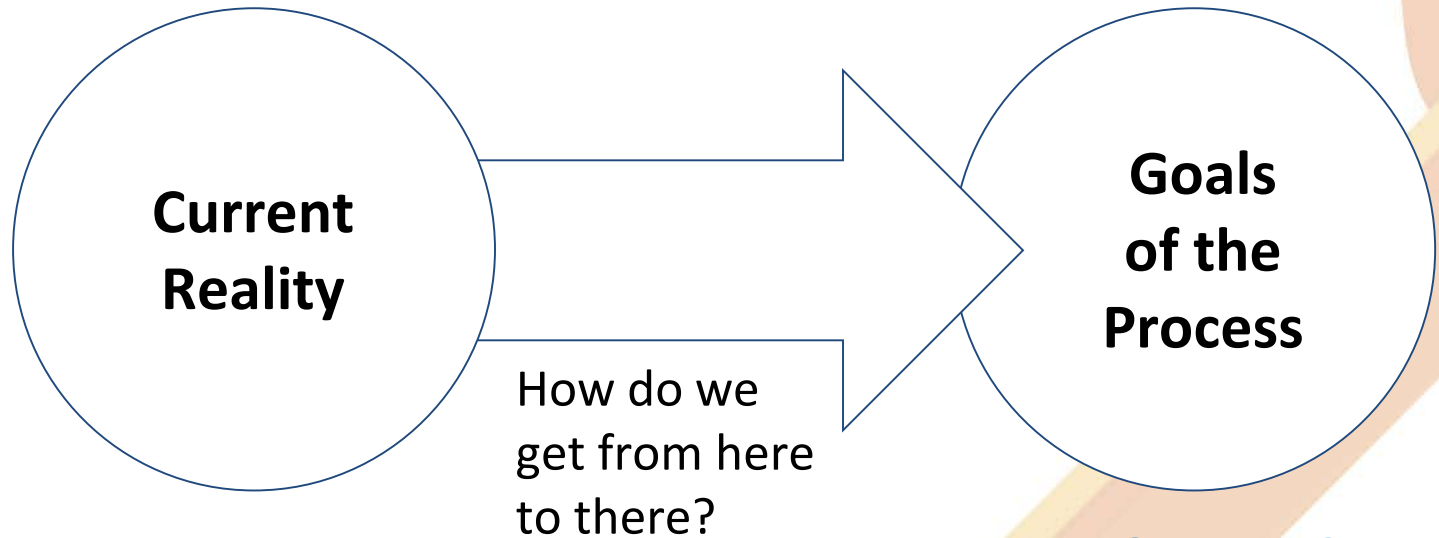


Becoming a Facilitative Leader

“We can’t impose our will upon a system. We can listen to what the system tells us, and discover how its properties and our values can work together to bring forth something much better than could ever be produced by our will alone. We can’t control systems or figure them out. But we can dance with them!”

Donella Meadows

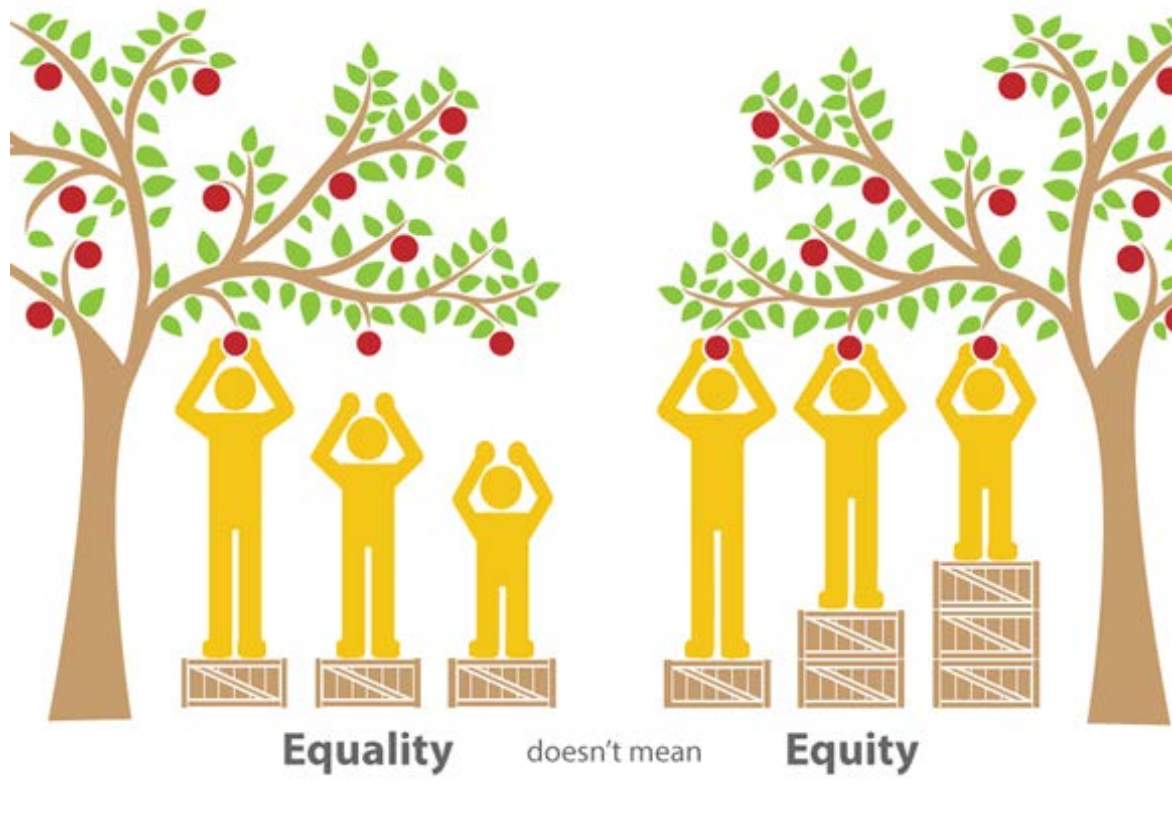
Designing Social Change Strategies



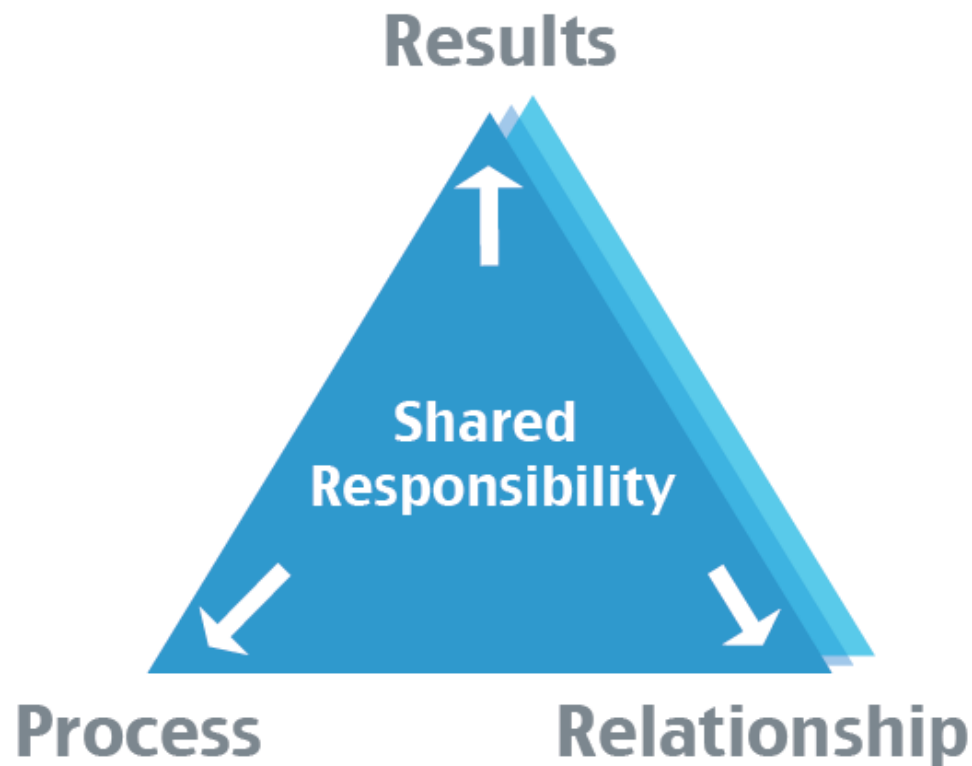
**Where are
we now?**

**Where do
we want
to be?**

A Focus on Equity



Measuring Effectiveness



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Complete the WORKSHEET section on Leadership in Social Change

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 Changing relationships
 Resourcing the elements
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Are you engaged in any of these targeted solutions? (check all that apply)
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Leadership in Social Change
What kind of policy impacts your work, and why is it needed?

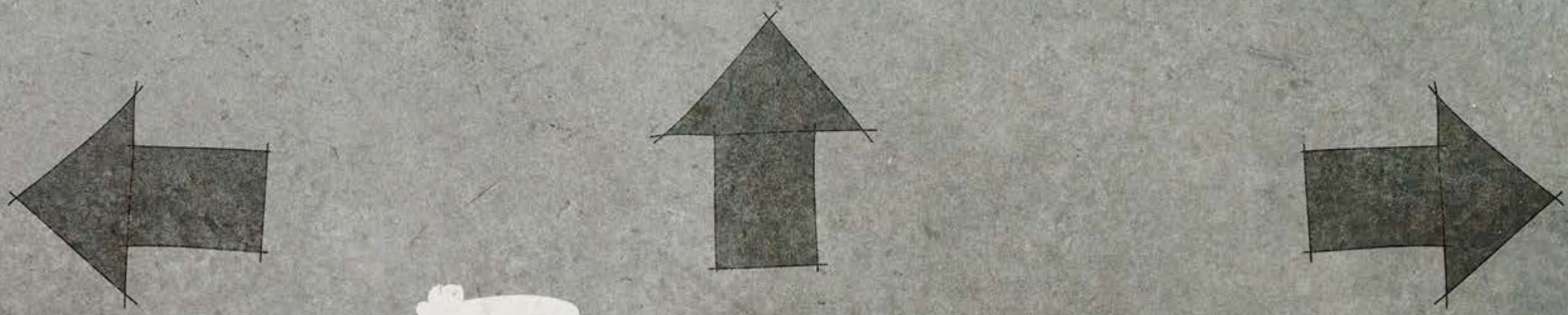
WHERE ARE WE NOW? → PATHWAY TO ACTION → WHERE DO WE WANT TO BE?

What policy levers will you "push"?
 Budgetary
 Regulatory
 Mandate new legislation

How will you get there, what tools can you use?



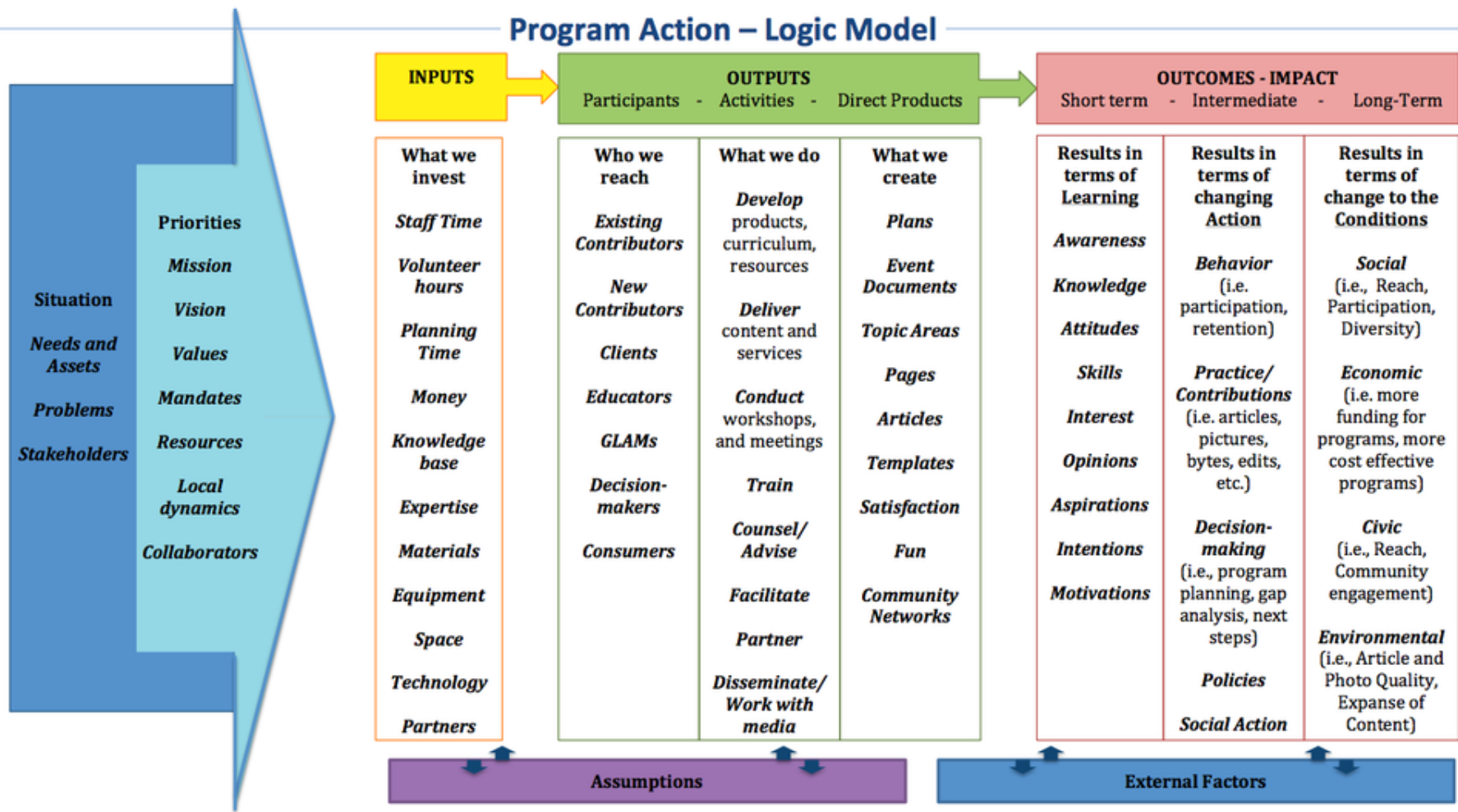
Steps to Take



Begin



Program Action – Logic Model



Evaluation

Identification - Design - Implementation - Completion/Follow-up

The Five Conditions of Collective Impact

Collective Impact is a framework to tackle deeply entrenched and complex social problems. It is based on the belief that no single policy, government department, organization, or program can tackle or solve the increasingly complex social problems we face as a society.

Common Agenda



All participants have a shared vision for change.

Shared Measurement



All participants collect data and measure results consistently.

Mutually Reinforcing Activities



Participant activities are differentiated while still being coordinated through a mutually reinforcing plan of action.

Continuous Communications



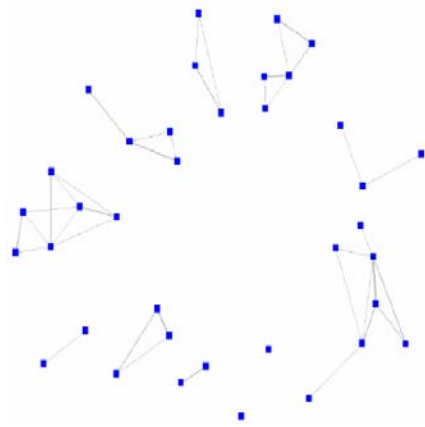
Consistent and open communication builds trust, assures mutual objectives, and creates common motivation.

Backbone Support

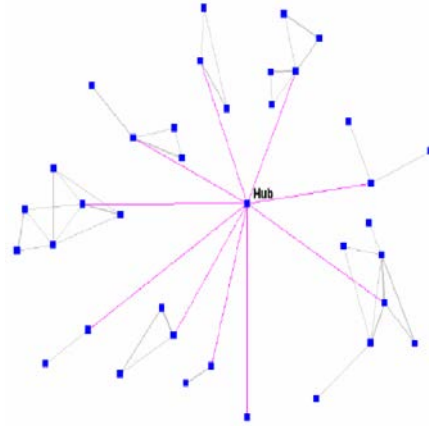


A backbone organization supports the entire initiative and coordinates participating organizations and agencies.

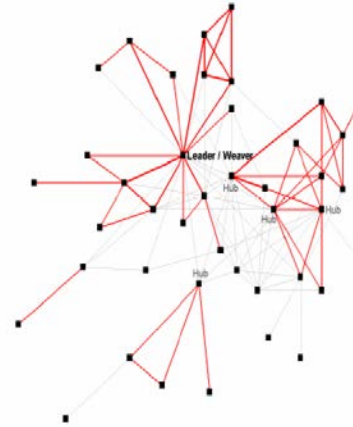
Networks: Patterns of evolution



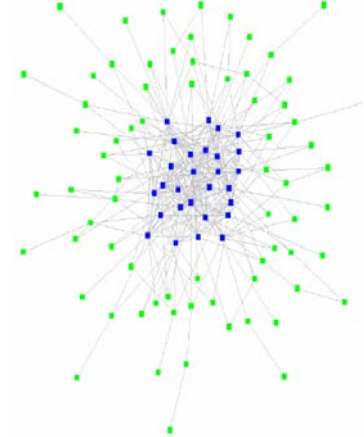
Scattered Clusters



Hub-and-Spoke



Multi-Hub



Core Periphery

Where Most Network-Building Begins

Time

Self-Sustaining Network



Network Types

CONNECTIVITY	ALIGNMENT	ACTION/ PRODUCTION
Connects people to allow easy flow of and access to information and transactions.	Aligns people to develop and spread an identity and collective value proposition.	Fosters joint action for specialized outcomes (goods, services, advocacy) by aligned people and organizations.
Network Weaving – help people to meet each other, increase information sharing	Facilitating – helping people explore potential shared identity and value proposition	Coordinating – helping people plan and implement collaborative actions

Aggregated Solutions for Aggregated Problems

Systems Changes

- Redefining purpose
- Changing relationships
- Resourcing the elements
- Adjusting flows
- Design in light of feedback loops

Network Approach

- Power of the collective
- Rapid deployment of innovation
- Knowledge and resource sharing
- It **only works** if the members get that they are the owners
- The network equation:
relationships + structure + action + connection = value



Targeted Solutions for Specific Problems

Systems Impacts

- Understanding purpose
- Navigating relationships
- Resourcing the elements
- Monitoring flows
- Design in light of feedback loops

Targeted Approach

- Collaborative/coordinated action
- Shared resources and knowledge
- Structure appropriate to problem
- Efficiency and effectiveness
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Social Change Worksheet

Complete the WORKSHEET section on Steps for Designing & Implementing Social Change Strategies

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 Budgetary
 Regulatory
 Mandate new legislation

How will you get there, what tools can you use?

Leadership in Social Change

WHERE ARE WE NOW? → PATHWAY TO ACTION → WHERE DO WE WANT TO BE?



Describe Local Context



Policy Solutions

Policy Levers

- Budgetary
- Regulatory
- New legislation

Policy Change Approach

- Consensus that there's a problem
- Viable solution
- Demonstration of political will
- Takes time!!



Social Change Worksheet

Complete the WORKSHEET section on Local Context

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Putting It All Together: The OH2020 Story

- Mapping the system
- Building social change leadership capacity
- Facilitating and weaving a national alignment network
- Creating a national policy agenda with support for states, grassroots mobilization



“We don’t have to engage in grand, heroic actions to participate in the process of change. Small acts when multiplied by millions of people can transform the world.”

Howard Zinn



**You've really gotta
join the movement.**

www.oralhealth.network.org



**Questions?
How can we help?**